

Business Development Manager

Full time, office based: 35 hours per week (09:00 – 17:00)

Monday – Friday (some evenings and weekends may be required)

Salary + performance based commission – *salary negotiable depending on experience*

Marklew Productions Ltd

We currently have an exciting opportunity for a full time business development manager to join our small, friendly team in Birmingham. We are a rapidly growing business within the events industry and are now looking for a business development manager to support the business growth and actively gain new clients, as well as managing and nurturing our existing client base.

We're looking for an enthusiastic, determined, professional person with previous events industry experience who can help us in this exciting time to drive the business forward.

Responsibilities

- Identifying new business opportunities
- Developing strategies to increase sales and gain new clients
- Generating and converting new leads
- Managing new and existing client relationships
- Working closely with our team to understand the business and identify opportunities
- Booking and attending client meetings
- Attending industry events and trade shows for networking
- Taking initial enquiries and briefs from clients

Benefits

- Free on-site parking
- Company pension
- Uncapped commission

Immediate start available.